

# National Bank of Kuwait Investor Presentation

March 2023

## **Disclaimer**

THE INFORMATION SET OUT IN THIS PRESENTATION AND PROVIDED IN THE DISCUSSION SUBSEQUENT THERETO DOES NOT CONSTITUTE AN OFFER OR SOLICITATION OF AN OFFER TO BUY OR SELL SECURITIES. IT IS SOLELY FOR USE AT AN INVESTOR PRESENTATION AND IS PROVIDED AS INFORMATION ONLY. THIS PRESENTATION DOES NOT CONTAIN ALL OF THE INFORMATION THAT IS MATERIAL TO AN INVESTOR. This presentation has been prepared by (and is the sole responsibility of) National Bank of Kuwait S.A.K.P. (the "Bank").

The information herein may be amended and supplemented and may not as such be relied upon for the purposes of entering into any transaction. This presentation may not be reproduced (in whole or in part), distributed or transmitted to any other person without the Bank's prior written consent.

The information in this presentation and the views reflected therein are those of the Bank and are subject to change without notice. All projections, valuations and statistical analyses are provided to assist the recipient in the evaluation of the matters described herein. They may be based on subjective assessments and assumptions and may use one among alternative methodologies that produce different results and, to the extent that they are based on historical information, they should not be relied upon as an accurate prediction of future performance. These materials are not intended to provide the basis for any recommendation that any investor should subscribe for or purchase any securities.

This presentation does not disclose all the risks and other significant issues related to an investment in any securities/transaction.

Past performance is not indicative of future results. National Bank of Kuwait is under no obligation to update or keep current the information contained herein. No person shall have any right of action against the Bank or any other person in relation to the accuracy or completeness of the information contained in this presentation. No person is authorised to give any information or to make any representation not contained in and not consistent with this presentation, and, if given or made, such information or representation must not be relied upon as having been authorised by or on behalf of the Bank.

This presentation does not constitute an offer or an agreement, or a solicitation of an offer or an agreement, to enter into any transaction (including for the provision of any services). No assurance is given that any such transaction can or will be arranged or agreed.

Certain statements in this presentation may constitute forward-looking statements. These statements reflect the Bank's expectations and are subject to risks and uncertainties that may cause actual results to differ materially and may adversely affect the outcome and financial effects of the plans described herein. You are cautioned not to rely on such forward-looking statements. The Bank does not assume any obligation to update its view of such risks and uncertainties or to publicly announce the result of any revisions to the forward-looking statements made herein.

## **Contents**



# **NBK** is Kuwait's Leading Banking Group

#### **Snapshot**

Background	<ul> <li>Established in 1952 as the first local and home-grown GCC bank, and first shareholding company in Kuwait</li> <li>The leading banking group in Kuwait in terms of assets, customer deposits and customer loans and advances</li> <li>More than 30% market share of assets in Kuwait</li> <li>Named the most valuable banking brand in Kuwait, and among the top 10 in the region by Brand Finance</li> </ul>
Ownership	<ul> <li>Established by a group of leading Kuwaiti merchants, NBK has retained the same core shareholder base since its inception</li> <li>NBK's shares are listed on the Kuwait Stock Exchange since 1984 with only one shareholder holding owning more than 5% of the Bank's share capital (PIFSS owns 5.74% as of December 2022)</li> <li>NBK's market capitalization at 31 December 2022 was USD 26.6 bn.</li> </ul>
Operations	<ul> <li>The Bank's core businesses are (i) consumer and private banking, (ii) corporate banking, (iii) Islamic banking and (iv) investment banking and asset management</li> <li>The Bank operates across 13 countries with a predominant focus on the MENA region.</li> </ul>

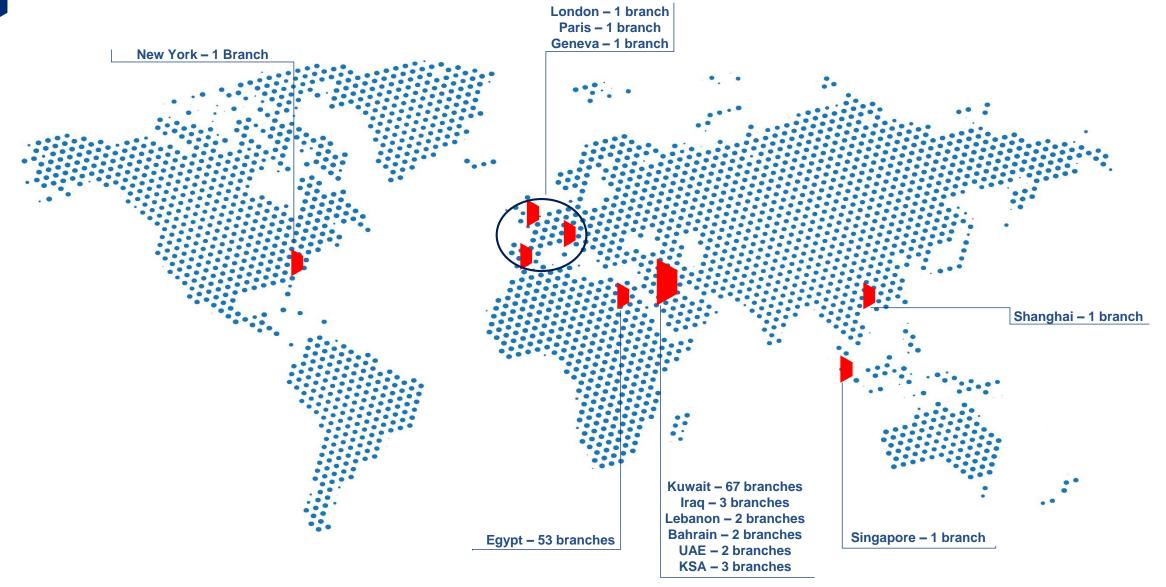
## **Credit Ratings**

Rating Agency	Long Term Rating	Standalone Rating	Outlook
Moody's	A1	a3	Stable
STANDARD &POOR'S	А	a-	Stable
FitchRatings	A+	a-	Stable

## **Financial snapshot**

USD million	2020	2021	2022
Total Assets	97,021	108,575	118,637
Loans, advances & Islamic financing	57,148	64,389	68,555
Customer Deposits	55,841	59,683	65,877
Total Equity	13,520	14,584	15,132
Net Operating Income	2,739	2,938	3,297
Net Profit attributable	804	1,183	1,662
Cost to Income (%)	36.7%	39.2%	38.2%
Net Interest Margin (%)	2.21%	2.21%	2.30%
NPL Ratio (%)	1.72%	1.04%	1.42%
Loan Loss Coverage Ratio (%)	220%	300%	267%
Return on Average Equity (%)	7.0%	10.2%	14.3%
Tier 1 Ratio (%)	16.0%	15.7%	15.0%
Capital Adequacy Ratio (%)	18.4%	18.1%	17.4%

# **Regional and International Geographic Presence**



# **Key Strengths**

## High credit ratings and among the top brand values regionally

- NBK has one of the highest credit ratings in the MENA region
- Named the most valuable banking brand in Kuwait and among the top 10 in the Middle East by Brand Finance

# Sound and consistent financial performance

- Long history of profitability, even throughout the global financial crisis
- Excellent asset quality with an NPL ratio standing at 1.42% at end-2022
- Strong liquidity serving as a buffer in times of need

## Stable shareholder base and strong management team

- Established in 1952 by a group of leading Kuwaiti merchants and has retained the same core shareholder base since
- NBK's stable shareholder base is complemented by a strong and stable Board of Directors and a long-serving executive team with in-depth experience



#### A Leading market position in Kuwait

- NBK enjoys a dominant market share across various business segments in Kuwait
- The Bank has one of the largest and most diversified distribution networks, including its digital channels

## Only banking group in Kuwait to provide both conventional and Islamic banking

- Following its consolidation of Boubyan Bank in 2012, NBK became the only banking group in Kuwait to offer both conventional and Islamic banking services
- This has allowed the Bank to leverage off the opportunities across both markets, particularly given the growing importance of Islamic Finance in Kuwait

## A strong regional and international network

- Operations in 13 countries, 7 of which are in the MENA region.
- The Bank continues to explore opportunities to expand geographically with a primary focus on further strengthening operations in MENA region

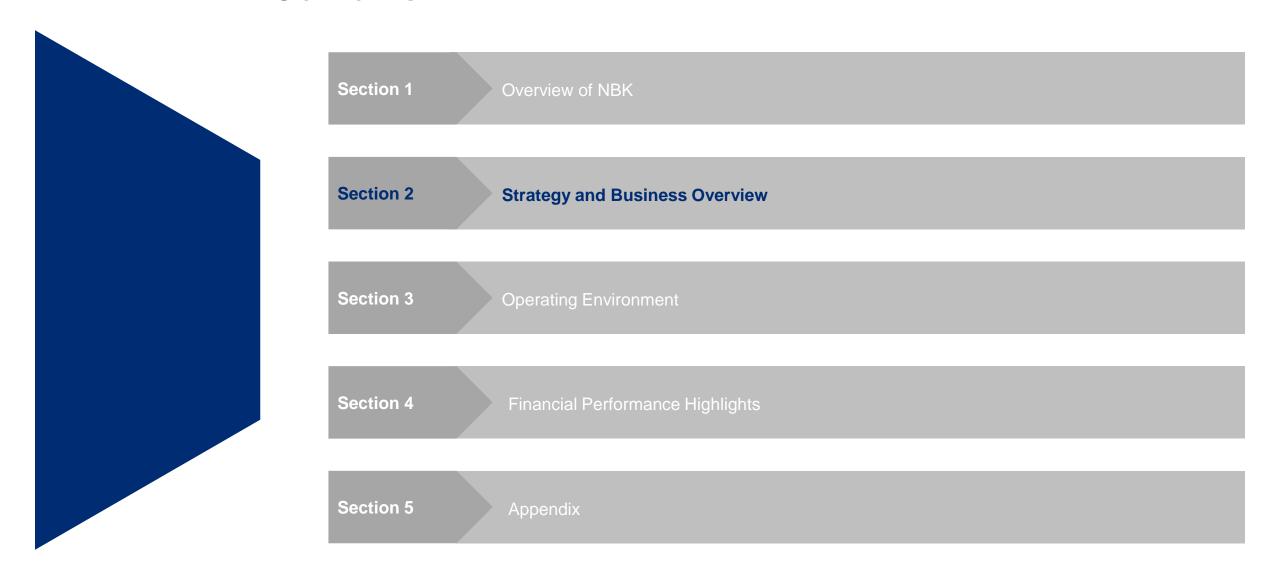
## Strong wealth management capability

NBK has established a strong global wealth management platform that builds on client accessibility in the region, offering best-in-class product and services and a seamless client experience throughout our global network

#### A well-defined sustainability strategy

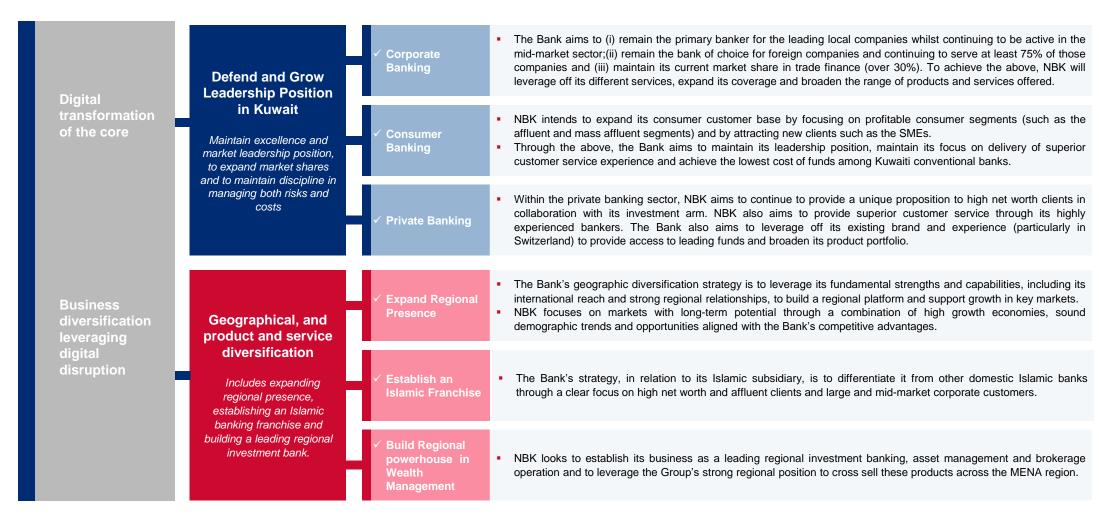
NBK's leadership is deeply committed to the bank's sustainability journey and views sustainability as integral to business performance

## **Contents**



# **NBK's Strategy**

The Group's strategy, which is based on two main pillars, focuses on defending and growing its leadership position in Kuwait whilst also diversifying its business





## **Kuwait Operations**

#### **NBK**



**Corporate Banking** 



**Consumer Banking** 



Private Banking

- Remain the primary banker for local blue-chip companies
- Remain bank of choice among foreign corporations; serving 75% of them active in the Kuwaiti market
- Maintain current market share in excess of 30% in trade finance
- Increase market share in medium corporate segment
- Focus on project finance benefiting from NBK's large capital base
- Maintain asset quality

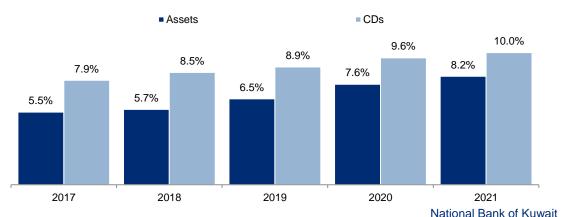
- Maintain leadership with largest market share and highest customer penetration
- Maintain focus on customer service
- Aim to attract new bankable clients such as SMEs
- Pioneer innovative products and services utilizing the latest tools and technologies
- Proactive attrition management
- Meet evolving banking demands

- Continue to provide a unique proposition to HNW
- Provide access to best of breed international funds leveraging NBK's wealth management expertise
- Leverage NBK's strong brand to acquire new clients and retain onshore relationships
- Broaden the product portfolio to accommodate growing needs

#### Islamic Banking (Boubyan Bank 60.1% owned subsidiary)

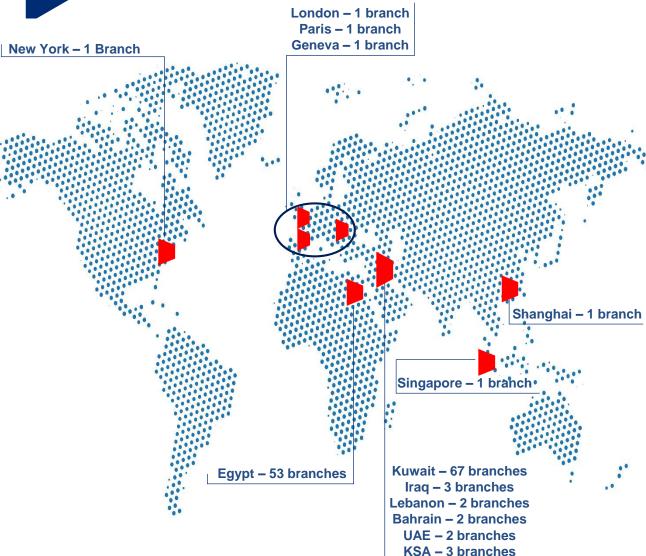
- After a series of gradual share acquisitions since 2009, NBK's stake in Boubyan bank reached 58.4% in 2012. Through Boubyan, NBK aims at diversifying its income stream, complementing its product offering as well as targeting a new segment of clients.
- The size and market share development of Boubyan relative to other Islamic banks leaves significant room for repositioning the bank and acquiring market share.
- NBK is committed to the future growth and transformation of Boubyan Bank and establishing a strong presence in the growing Islamic banking segment.
- The Bank's transformation and strategy implementation is led by a highly proficient management team with extensive regional banking experience, with key positions filled by NBK veterans aligned with the NBK culture.

#### **Market share of Assets and Customer Deposits**

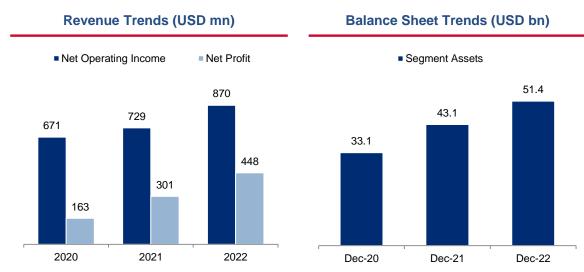


#### **PUBLIC**

## **International Operations**

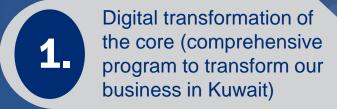


- NBK's international operations have been traditionally contributing 25% of the Group's bottom line.
- NBK's international presence is a differentiating factor for the Group, enabling better service and strengthening client relationships.
- The Bank is focused on growing its business in existing and new markets; meanwhile, across the international locations, the Bank's focus is on:
  - increasing its market share in Egypt
  - building a regional powerhouse in wealth management
  - servicing its corporate and private customers who are active internationally and growing its business with international corporates active in the MENA region
- Within its international network, NBK is focused on managing risks and costs to improve efficiency and achieve long-term cost savings and productivity gains.



# **Digital Transformation Strategy**

With a solid digital transformation strategy, we are committed to our strong ambitions to be relevant to our customers' needs in the era of new normal, to enhance efficiency and to increase stakeholders' value through our twopronged approach



**Business diversification** leveraging digital disruption (our key markets outside Kuwait) We developed our digital agenda with strong ambitions



Being and percieved as the digital leader and trendsetter in Kuwait



Building "next generation digital banking" to deliver the best experience to our customers



Establishing a digital working environment -Building digital skillsets - Digital tools to work efficiently

Digital Transformation programs across all segments (Consumer, Private, Corporate)

Leveraging the change through six main pillars

**Enhancing Existing Channels Experience** 

**Fully Digital Value Proposition** 

**Developing New** Channels

**New Way of Working** 

**Building New Digital Capabilities** 

> **Trendsetting** Innovation

# **NBK Group ESG Strategy Framework**

Strategy **Pillars** 

## **Responsible Banking**

To support the transition to a

sustainable economy and become a

role model in our own transformation.

**Ambition** 

Strategic

**Initiatives** 

Support the **transition** to a low carbon economy by delivering on our net zero ambitions.

Capitalize on sustainable business opportunities and develop a best-in-class Sustainable Finance proposition.

- Engage with our clients to accelerate their transition plans and support them in achieving their net zero ambitions.
- Embed **ESG** across our supply chain.

## Capitalizing on our **Capabilities**

To drive sustainable business growth achieved through organizational resilience.

- Promote diversity, equity, and inclusion in the workplace.
- Promote group-wide **ESG** transformation through enhanced employee engagement and development programs.
- Cultivate and retain local talent by providing rewarding career development opportunities.
- Establish a digital and agile work environment.

## **Investing in our Communities**

To deliver a positive impact on the communities we serve.

- Empower communities to achieve financial independence, confidence and security.
- Continued and enhanced focus to providing optimal customer experience and service excellence.
- Support national development plans to promote and nurture local talent.
- Expand our community investment efforts for optimal impact.
- Support equitable community and economic development.

## **Governance for** Resilience

To commit to the highest standards of governance by embedding ESG across the Group.

- Build and implement the highest standards of **ESG governance** and accountability.
- Enhance stakeholder engagement, emphasizing our **ESG** narrative and commitments.
- Develop economic, environmental, and social risk resilience.

**UN SDGs** 

















































**Digitalization & Innovation** 

Governance

**Risk Management** 

Collaboration

**Transparency & Communication** 

**Capacity Building** 

**Monitoring & Reporting** 



# **Building A Leading Journey In ESG**

**ESG** Awards and **Ratings** 





















**Aligned with National** and Global Frameworks

















# 2022 Key ESG Achievements

We measure our progress against well-defined metrics and targets to achieve the greatest impact.



## **Strategy Pillars**

## **Key Highlights**

## **Responsible Banking**

- Launched NBK Sustainable Financing Framework and received SPO by S&P Global.
- Developed a roll-out plan for sustainable products for 2023.
- Achieved the LEED Gold Certification for NBK Kuwait new Headquarters.
- Committed to become carbon neutral by 2060 in line with the State of Kuwait's pledge to achieve carbon neutrality by 2060.
- Established interim goals to reduce its gross operational emissions by 25% by 2025 through increasing dependency on renewable and clean energy solutions.
- Installed 12 EV charging stations at different levels of the multi-story car park attached to NBK's green Headquarters.

## Governance for Resilience

- Approved the new Group ESG Strategy.
- Elected eleven board members for a three year term; including two additional Independent members totaling four independent members, one with extensive ESG experience.
- Elected first female Board Member.
- Integrated ESG metrics into the Board of Directors' and Executive Management responsibilities, charters, oversight, and affairs.
- Joined the United Nations Global Compact (UNGC).
- Received our first CDP Score of 'C' for both the Climate Change and Forest categories for the Financial Services sector.
- Aligned our operational environmental footprint with GHG Protocol global framework.
- Constituent in Refinitiv AFE Low Carbon Select Index MENA.

## Investing in our **Communities**

- Launched new designs for all our cards with customer-tailored features, including design themes especially for the visually impaired.
- Launched the "Bankee" financial literacy program in public and private schools.
- NBK Academy named "Best Youth Programme Initiative" by MEED (MENA Banking Excellence Awards) international magazine.
- Received the "Job Replacement and Nationalization Award" on the GCC level. Nationalization rate currently stands at 75.1%.
- Committed KD 13 million for the expansion of NBK Children's Hospital specialized in stem cell transplant, project to start 2023.
- Community Investments totaled KD 23 million in 2022, a 45% increase from 2021.

## Capitalizing on our **Capabilities**

- Awarded "Best Bank for Diversity and Inclusion in Kuwait" from Euromoney.
- Women in workforce 43.6%, women in management 29.2%.
- Launched NBK RISE, a global leadership initiative designed to elevate women to more significant leadership roles.
- Launched a new training and development approach titled "Ready for the Future" aimed at accelerating the Group's digital strategy.
- In 2022, each employee received an average of 5.7 hours of training.
- Named "Best Financial Innovation Lab in Kuwait 2022" by Global Finance for pioneering innovation in the country and the region.
- Fostering employee well-being, NBK partnered with Wara Hospital to provide specialized on-site medical advice to staff.

# **NBK Sustainable Financing Framework**

Expanding our sustainable financing activities in line with industry leading practices and standards.

NBK established a Sustainable Financing Framework to support and advance NBK's goal to integrate critical ESG issues into the business, culture and operations, thereby advancing the transition to a sustainable and low carbon economy and contributing to achieve New Kuwait 2035 vision.

## **Use of Proceeds**

- Under this framework, an amount equivalent to the net proceeds from NBK's sustainable financing instruments will be used to finance or re-finance, in part or in full, Eligible Assets with social or environmental benefits:
  - Green Assets, including but not limited to: Renewable Energy, Energy Efficiency, Sustainable Water, Green Buildings.
  - Social Assets, including but not limited to: Healthcare & Education, Access to Essential Services, Affordable Housing.

## **Project Evaluation & Selection**

- NBK has established a Sustainable Financing Working Group to govern the selection and monitoring of the Eligible Assets in accordance with the eligibility criteria defined by the Sustainable Financing Framework.
- The Sustainable Financing Working Group will be chaired by a member of Senior Management and consist of senior members from Finance, Treasury, Risk Management, Sustainability, and Investor Relations.

## **Management of Proceeds**

- NBK's Finance and Treasury teams will manage the allocation of an amount equivalent to the net proceeds of its Sustainable Financing Instruments to Eligible Assets using a portfolio approach.
- NBK will follow the process described in the Sustainable Financing Framework along with its professional judgement, discretion, and sustainability expertise when identifying the Eligible Assets.

## Reporting

- NBK commits to publish an allocation and impact report annually, and until full allocation of the proceeds, and in the event of any material changes until the relevant maturity date.
- NBK will request on an annual basis, starting one year after issuance and until full allocation, an assurance report on the allocation of the Sustainable Financing Instrument proceeds to eligible assets, provided by its external auditor.

NBK Sustainable Financing Framework has been externally verified with a Second Party Opinion (SPO) by S&P Global to confirm alignment with the ICMA 2021 Green Bond Principles, ICMA 2021 Social Bond Principles, ICMA 2021 Sustainability Bond Guidelines, LMA 2021 Green Loan Principles and LMA 2021 Social Loan Principles.

**Use of Proceeds** 

Strong

**Project Evaluation & Selection** 

Alianed

**Management of Proceeds** 

Alianed

Reporting

Alianed

## **Contents**



## **Overview of Kuwait**

#### Overview

- The State of Kuwait is a sovereign state on the coast of the Arabian Gulf with a population of 4.6 million
- Kuwait is a constitutional monarchy, headed by His Highness the Emir, Sheikh Nawaf Al-Ahmad Al-Jaber Al-Sabah
- Kuwait enjoys an open economy, dominated by the government sector. Its economy is primarily dependent on the oil industry, but has witnessed growing contribution from non-oil sectors
- Kuwait has one of the lowest industry breakeven oil prices in the world and a fiscal breakeven lower than some other GCC countries. making it more resilient to low oil prices. It has one of the world's largest sovereign wealth funds and very low debt, which underpins its investment grade sovereign credit rating
- Kuwait has a long-term policy vision under the banner of "Kuwait Vision 2035". It encompasses six strategic aims: increasing GDP growth; encouraging the private sector; supporting human and social development; promoting demographic policies; enhancing and improving the effectiveness of government administration and consolidating the country's Islamic and Arab identity

## Fiscal breakeven oil price\*



#### **Key economic indicators**

Key Indicators	2022f	2023f
Sovereign Ratings	A1 / A+ / AA	(M/S/F)
Current Account	\$58.9bn	\$47.5bn
Government Revenues* (% GDP)	52%	49%
Public Debt* (% GDP)	5.4%	3.2%

<sup>\*</sup> Excludes investment income and on a fiscal year basis

# **Kuwait's Economy**

#### **Recent Developments**

## **GDP Growth**

- Oil sector output gains in 2022 (+7.8% y/y), coupled with consumer-led gains in the non-oil sector (+3.1%), are expected to have propelled headline GDP growth to a more than ten year high of 7.8%.
- Looking ahead to 2023, headline growth could slow to 0.8%, largely on the back of OPEC-mandated oil production cuts, which will push Kuwait's oil sector GDP growth down to -1.1%. Non-oil activity is projected to return to trend growth of around 3.2%, and should increasingly see incremental manufacturing gains following the full commissioning of the Al-Zour refinery in that sector.

#### Public Finance and Inflation

- The government could register a fiscal surplus of 9.6% of GDP in FY22/23, boosted by the rise in oil prices to an average of \$100/bbl, but expenditures are likely to rise to cover higher welfare spending and new capex projects.
- Inflation averaged 3.9% in 2022, up from 3.4% in 2021 on a combination of stronger demand and continued supply chain disruptions. Price growth, should, however, ease to 2.7% in 2023 on fading pent-up demand and supply pressures and amid tighter monetary policy.

#### Consumer Sector

Consumer spending continued to range at elevated levels in 4Q22 (+16% v/v). bringing the cumulative 2022 figure to almost KD42 billion, a 22% y/y increase, on robust demand supported by strong consumer confidence, employment gains and decent wage growth.

## **Credit Growth**

- Domestic credit growth slowed to a still solid 7.7% y/y in December 2022, the fastest yearly increase since 2015. Household and business credit increased by 9.1% y/y and 6.8% y/y, respectively. In 2022 the CBK hiked the discount rate by a cumulative of 200 bps to 3.5%, and followed this up in January 2023 with another 50 bps increase to 4.0%. Further moves by the CBK are expected, in line with anticipated US Fed rate hikes of possibly 75 bps in total in 1H23.
- Deposits rose by 5.3% v/v in December, with private sector deposits (around 78% of total deposits) increasing by 6.6% y/y in the same period, while government deposits rose by 18.2% y/y to KD3.3 bn.

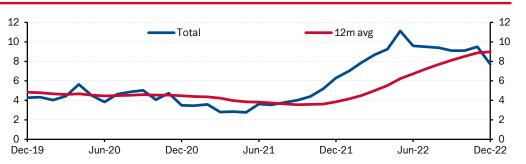
## **Real Estate** Activity

Real estate sales activity fell in December to KD210mn (-37.4% m/m; -6.8% y/y) as pandemic-linked pent-up demand continued to fade and amid high residential valuations. Sales totaled KD3.63bn in 2022, only slightly down on 2021's figure of KD3.68bn. The outlook in 2023 should be reasonable, supported by government efforts to provide financing, though tighter financial conditions and continued high valuations could weigh on demand.

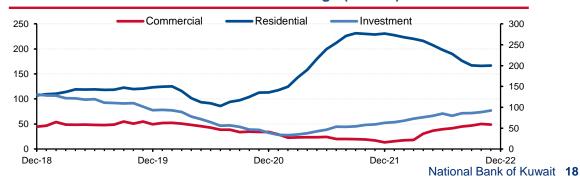
## Real GDP (% y/y)



#### Private credit (change, % y/y)



#### Real estate sales 12m average (KD mn)

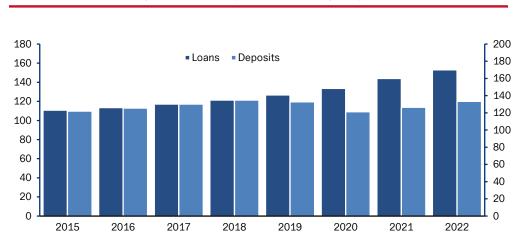


# **Kuwait's Banking Sector**

## **Snapshot**

- The Kuwaiti banking sector comprises 22 banks, including 11 domestic banks (five conventional, five Shariah-compliant and one specialized), and branches of 11 international banks (10 conventional and one Islamic).
- The sector is well regulated by the Central Bank of Kuwait ("CBK") with a number of regulations and supervisory norms to ensure the safety of the banking sector including through strict supervision and imposition of prudential ratios, such as lending limits and concentrations, investment limits, liquidity and capital adequacy.
- The banking sector has demonstrated strong resilience and elevated levels of financial soundness over the past 10 years. In fact, the sector is very well capitalized, with an average Capital Adequacy Ratio of 18% in 3Q22, 7.5% higher than the required minimum of 10.5%. Non-performing loans to total loans stood at 1.5% during the same period with the coverage ratio (all provisions to gross non-performing loans) of 287.9%.

#### Key indicators (USD bn, end year) 1



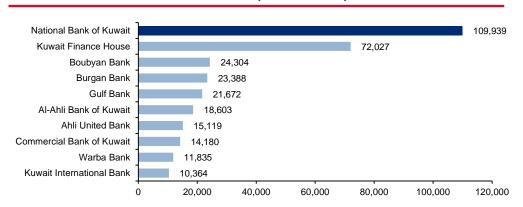
#### **Development of the Discount rate (%, end year)**



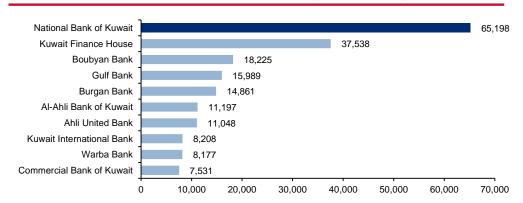
## **Dominant Kuwaiti Franchise**

#### NBK is the leading banking group in Kuwait with a market leading position across its business segments

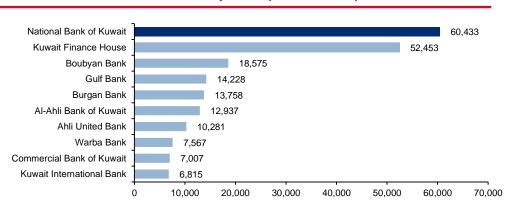




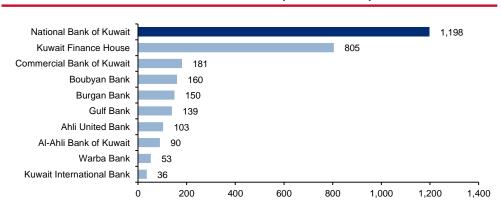
## **Customer Loans & Advances (USD million)**



## **Customer Deposits (USD million)**



#### **Net Profit attributable (USD million)**



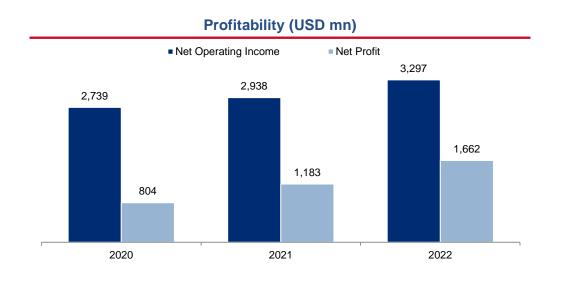
Sources: Bank's annual reports. All data as of 31 December 2021 for Balance Sheet items and Income Statement Items.

Note: Kuwait Finance House, Boubyan Bank, AUB, KIB and Warba Bank are Islamic banks while Burgan Bank, Commercial Bank of Kuwait and Al-Ahli Bank of Kuwait are conventional banks.

## **Contents**



# **Operating Performance & Profitability**



**Operating Income Composition (USD mn)** ■ NII & NI from Islamic financing Non-interest income 3,297 2,938 2,739 75% 74% 76%

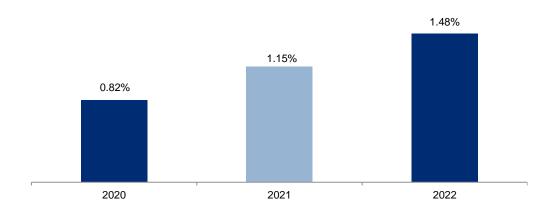
## Return on average assets (%)

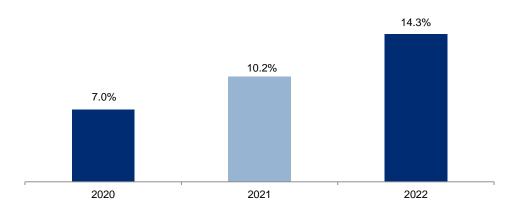
Return on average equity (%)

2021

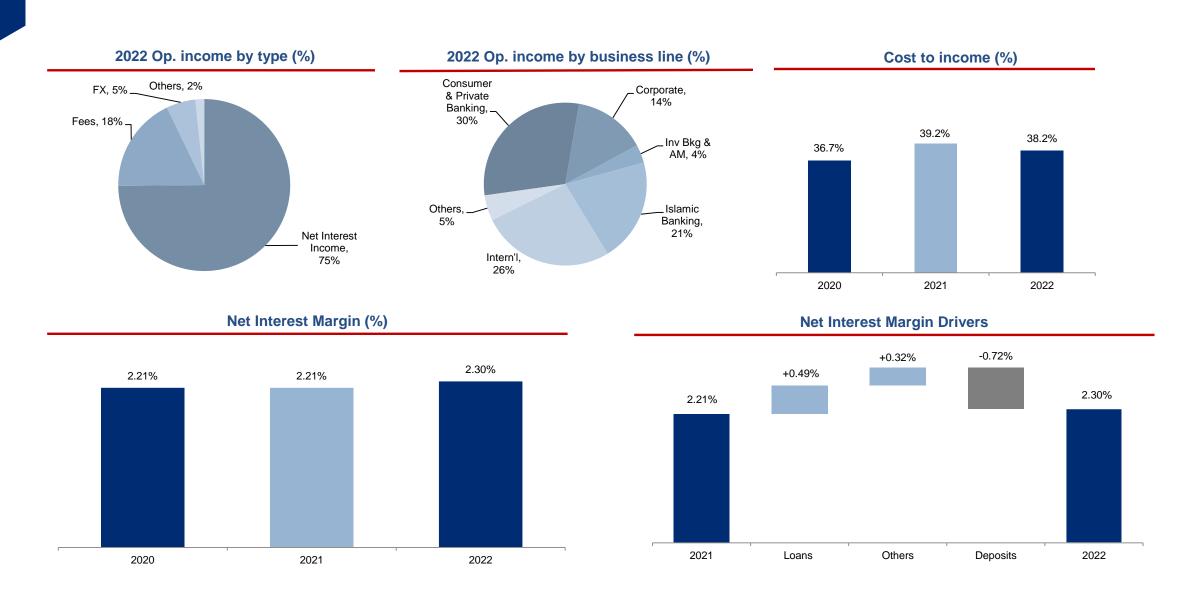
2022

2020

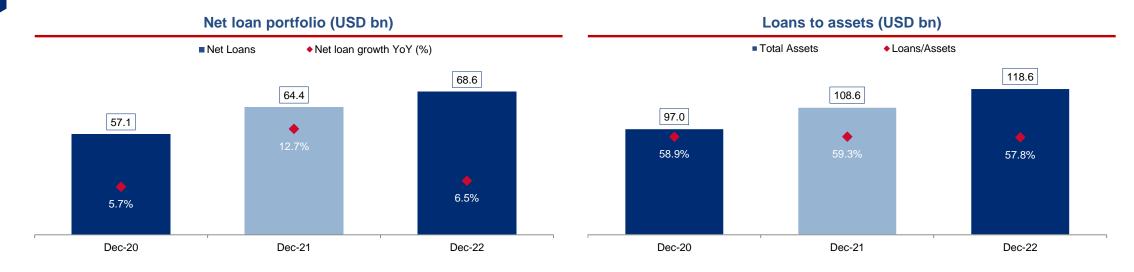




# **Operating Performance & Profitability (cont'd)**



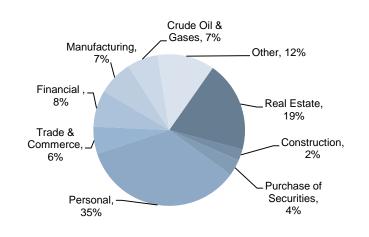
## **Balance Sheet Parameters**

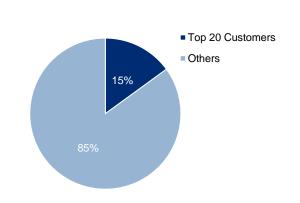


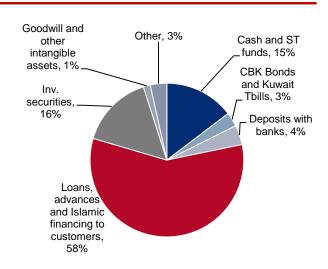
Loan exposure by sector (%) (as at 31 December 2022)

Low loan concentrations (as at 31 December 2022)

## Assets by Type (as at 31 December 2022)

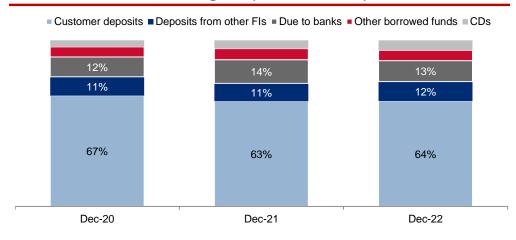




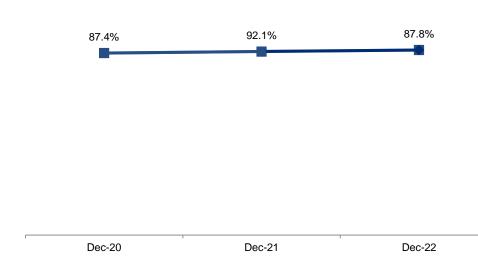


# **Funding and Liquidity Positions**

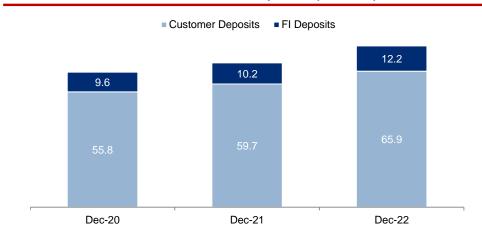
#### **Funding Mix (Total Liabilities)**



## Loans to Customer and other FI Deposits Ratio (%)

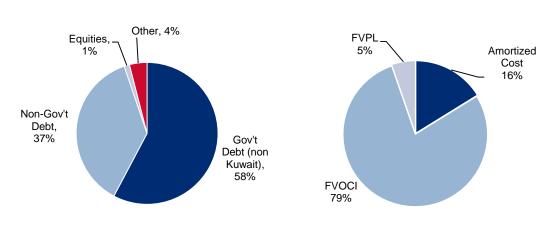


#### **Customer and FI Deposits (USD bn)**

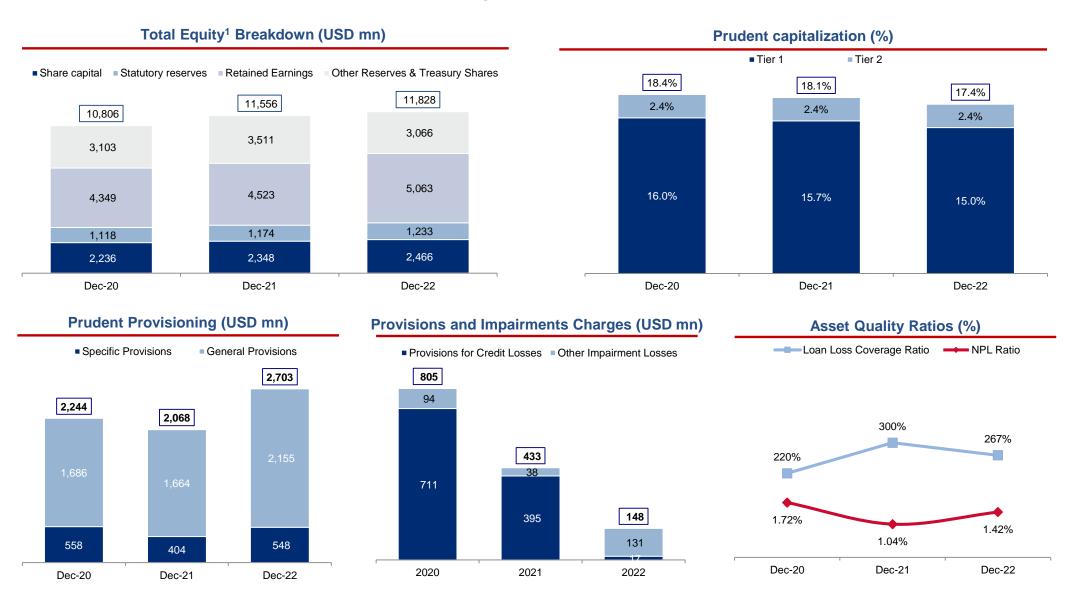


#### Overview of Investment Securities<sup>1</sup> – USD 18.4 bn

#### As at 31 December 2022



# **Capitalization and Asset Quality**

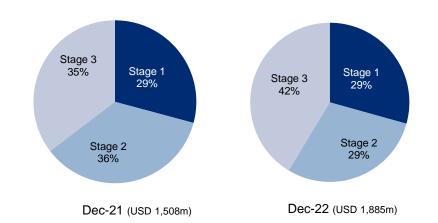


# **Expected Credit Losses (ECL) 2022**

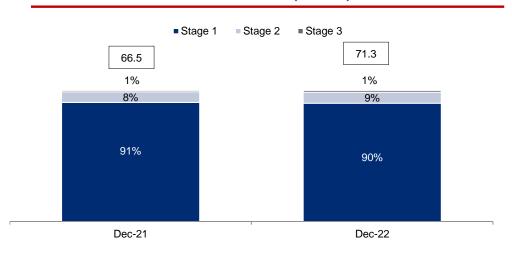
#### **Financial Statements ECL Disclosure (USDm)**

31 December 2022	Stage1	Stage 2	Stage 3	Total
Loans, advances and Islamic financing to customers	64,303	5,943	1,012	71,258
Contingent liabilities	12,406	2,140	39	14,585
Commitments (revocable and irrevocable) to extend credit	24,504	3,804	0	28,308
ECL allowance for credit facilities	553	552	780	1,885

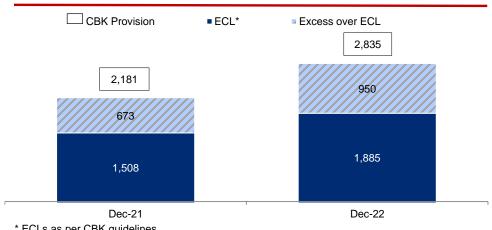
#### **ECL Allowance for Credit Facilities**



### **Total Gross Loans (USDbn)**



## **CBK Credit Provisions vs IFRS 9 ECL (USDm)**



\* ECLs as per CBK guidelines

## **Contents**



# **Kuwait Selected Mega Projects**

Project	Sector	Budget (KD bn)	Scope	Status
South Al Mutlaa City	Construction	6.0	30,000 residential units, schools and other facilities	<b>Underway</b> : Bids have been received for Al Mutlaa Residential City Concrete UH Water Tanks. Public Building in Mutlaa City (N6 & N9) project is complete.
Jahra & Sulaibiya Low Cost Housing City	Construction	0.5	Low cost housing project north of Kuwait City; 824 Hectares	<b>Underway:</b> Infrastructure works completed. Project was in the execution stage as per latest update in August 2019. Construction works on an infrastructure package are completed.
Kuwait Environmental Remediation Programme (KERP)	Oil & gas	0.65	Environmental remediation project to address the environmental damage resulting from the Gulf War	<b>Underway</b> : Five zones has been awarded as part of the North and South excavation, transportation and remediation projects with a combined value of KD 305 mn.
Clean Fuels Project (CFP)	Oil & gas	3.70	Specification upgrade and expansion of 2 existing refineries to produce 800,000 b/d	Complete: Overall progress 100%. The project is currently under operation and the time for its shutdown mechanical maintenance is still unknown.
Jurassic Non Associated Oil & Gas Reserves Expansion: Phase 2	Oil & gas	0.8	Production of 120,000 b/d of wet crude and more than 300 million cubic feet a day (cf/d) of sour gas	Underway: Construction works are progressing on the JPF IV Off-Plot Works project and it is expected to be completed by 2024. Construction works are progressing and are expected to be completed by 2023 on the JPF 4 & 5 Off-plot Works & Production Facilities: North Area Off-plot Works project.
Petrochemical Facility at Al-Zour	Oil & gas	2.0	Petrochemical plant to be integrated with Al-Zour refinery	Planning/Underway: FEED works completed. Project Engineering and Management Services for 6 years contract has been awarded. KIPIC qualified 7 bidders for the main contract tender expected before end-2021. The Fire Station and Training Center tender is yet to be issued.
North Shuaiba Power Plant	Power & Water	0.4	Dual-fuel plant with a net power generation capacity of 778 MW and includes 3 desalination units with a capacity of 45 MIGD	Bidding/Planning: Consultancy contract bid submission deadline in November 2021.
Al-Zour North (IWPP) – P2 to P5	Power & water	0.5	1800 MW of power generation capacity and 464,100m³ /day of desalination capacity	Complete/Planning: P-1 is complete. Overall progress 55%. KAPP obtained approval to award the Transaction Advisory Services contract for P-2 & P-3; while request for main contract qualification is expected between 3 <sup>rd</sup> and 4 <sup>th</sup> quarter 2021. The P-4 & P-5 are under study.
Al-Khairan Power & Desalination Plant (IWPP)	Power & water	1.0	Power and desalination plants; project involves three phases.	<b>Bidding/Planning</b> : The client has received the request for qualification (RFQ) documents from interested developers for the contract to develop the power and water desalination plant. The main contract tender is yet to be issued.
Umm Al Hayman Waste Water (PPP)	Power & water	0.5	Initial treatment capacity of 500,000 m <sup>3</sup> /d. Plant may replace Riqqa WWTP in future	Underway (pending): The Construction works are progressing on the project and the time frame for its completion is unknown at this juncture.
Kabd Municipal Solid Waste Project	Power & water	0.3	Waste to energy facility; 50% of all the municipal solid waste produced in Kuwait will be processed at the facility	On Hold: The project has been put on hold.
Kuwait Metropolitan Rapid Transit	Transport	5.4	165 km transit line running across Kuwait.	<b>Planning</b> : Feasibility study for the project has been completed stating the PPP models is more economically viable than the traditional tendered approach.
Airport Expansion (New Passenger Building)	Transport	1.90	To increase the annual handling capacity of the airport to 20 million passengers and new runways and infrastructure expansion	<b>Underway/Bidding:</b> Overall progress at 41%. Construction works ongoing on Terminal. P-2 contract for landside works is yet to be awarded. Crossroads contract bid submission deadline ended Jun-2021. The main contract tender is yet to be issued on P-1 of Package 1. The Cargo City (Package 4B) is still in its initial stage of development.

# Consolidated financials 2022 (USD million)

Income Statement (USD million)	2021	2022	YoY Growth (%)	Balance sheet (USD million)	Dec-2021	Dec-2022	YoY Growth (%)
Interest Income	2,158	3,094	43%	Cash and short term funds	16,592	17,380	5%
Interest Expense	506	1,188	NM	Central Bank of Kuwait bonds	2,710	2,877	6%
Net Interest Income	1,653	1,906	15%	Kuwait Government Treasury bonds	1,361	691	(49%)
Murabaha and other Islamic financing income	744	939	26%	Deposits with banks	2,890	4,865	68%
Distribution to depositors and Murabaha costs	211	377	78%	Loans, advances and Islamic financing to customers	64,389	68,555	6%
Net Income from Islamic financing	532	562	6%	Investment securities	16,033	18,396	15%
				Investment in associates	12	10	(17%)
NII and NI from Islamic financing	2,185	2,468	13%	Land, premises and equipment	1,489	1,550	4%
Net fees and commissions	551	593	8%	Goodwill and other intangible assets	1,898	1,746	(8%)
Net investment income	91	51	(44%)	Other assets	1,201	2,566	NM
Net gains from dealing in foreign currencies	97	181	86%	Total Assets	108,575	118,637	9%
Other operating income	13	3	(75%)	Due to banks	13,381	13,118	(2%)
Non-interest income	753	829	10%	Deposits from other financial institutions	10,237	12,213	19%
Net Operating Income	2,938	3,297	12%	Customer deposits	59,683	65,877	10%
Staff expenses	657	719	9%	Certificates of deposit issued	4,373	5,882	35%
·				Other borrowed funds	4,135	4,060	(2%)
Other administrative expenses	377	410	8%	Other liabilities	2,182	2,355	8%
Depreciation of premises and equipment	111	127	14%	Total Liabilities	93,991	103,504	10%
Amortisation of intangible assets	5	5	0%	Share capital	2,348	2,466	5%
Operating Expenses	1,151	1,261	10%	Proposed bonus shares	117	123	5%
Pre-provision profits (and impairments)	1,787	2,036	14%	Statutory reserve	1,174	1,233	5%
			(000()	Share premium account	2,622	2,622	0%
Provision charge for credit losses and impairment losses	433	148	(66%)	Treasury share reserve	114	114	0%
Operating profit before taxation	1,354	1,888	39%	Other reserves	5,180	5,271	2%
Taxation	111	155	39%	Equity attributable to shareholders	11,556	11,828	2%
Director's remuneration	0	3	NM	Perpetual Tier 1 Capital Securities	1,433	1,433	0%
Non-controlling interest	60	68	14%	Non-controlling interests	1,595	1,870	17%
Profit attributable to shareholders of the Bank				Total equity	14,584	15,132	4%
From auributable to shareholders of the Bank	1,183	1,662	41%	Total liabilities and equity	108,575	118,637	9%

# **Consolidated Statement Of Income** (USD million)

USD million	2020	2021	2022
Interest Income	2,471	2,158	3,094
Interest Expense	871	506	1,188
Net Interest Income	1,600	1,653	1,906
Murabaha and other Islamic financing income	735	744	939
Finance cost and Distribution to depositors	267	211	377
Net Income from Islamic financing	468	532	562
Net interest income and net income from Islamic financing	2,068	2,185	2,468
Net fees and commissions	483	551	593
Net investment income	7	91	51
Net gains from dealing in foreign currencies	107	97	181
Other operating income	75	13	3
Non-interest income	671	753	829
Net Operating Income	2,739	2,938	3,297
Staff expenses	570	657	719
Other administrative expenses	322	377	410
Depreciation of premises and equipment	109	111	127
Amortisation of intangible assets	5	5	5
Operating Expenses	1,006	1,151	1,261
Op. profit before provision for credit losses and impairment losses	1,733	1,787	2,036
Provision charge for credit losses	711	395	17
Impairment losses	94	38	131
Operating profit before taxation	929	1,354	1,888
Taxation	84	111	155
Directors' remuneration	-	0	3
Non-controlling interest	40	60	68
Profit attributable to shareholders of the Bank	804	1,183	1,662

# **Consolidated Statement Of Financial Position** (USD million)

USD million	2020	2021	2022
Cash and short term funds	12,744	16,592	17,380
Central Bank of Kuwait bonds	2,711	2,710	2,877
Kuwait Government treasury bonds	1,511	1,361	691
Deposits with banks	3,354	2,890	4,865
Loans, advances and Islamic financing to customers	57,148	64,389	68,555
Investment securities	15,438	16,033	18,396
Investment in associates	17	12	10
Land, premises and equipment	1,394	1,489	1,550
Goodwill and other intangible assets	1,900	1,898	1,746
Other assets	804	1,201	2,566
Total Assets	97,021	108,575	118,637
Due to banks	9,965	13,381	13,118
Deposits from other financial institutions	9,563	10,237	12,213
Customer deposits	55,841	59,683	65,877
Certificates of deposit issued	3,000	4,373	5,882
Other borrowed funds	2,640	4,135	4,060
Other liabilities	2,491	2,182	2,355
Total Liabilities	83,501	93,991	103,504
Share capital	2,236	2,348	2,466
Proposed bonus shares	112	117	123
Statutory reserve	1,118	1,174	1,233
Share premium account	2,622	2,622	2,622
Treasury share reserve	114	114	114
Other reserves	4,604	5,180	5,271
Equity attributable to shareholders of the bank	10,806	11,556	11,828
Perpetual Tier 1 Capital Securities	1,431	1,433	1,433
Non-controlling interests	1,282	1,595	1,870
Total equity	13,520	14,584	15,132
Total liabilities and equity	97,021	108,575	118,637



## **Contact**

## **Contact Investor Relations**

E: Investor-Relations@nbk.com

National Bank of Kuwait (NBK) PO Box 95, 13001 Safat Kuwait Al Shuhada Street, Block 7, Sharq State of Kuwait

## **Useful information**

Download copies of NBK's:

- Financial statements
- Earnings release
- Annual report



# National Bank of Kuwait Investor Presentation

March 2023