

Oil markets

# Prices fall further as non-OPEC supply growth set to reach record high in 2014

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Highlights

- Oil prices continued to trend downwards in December, falling to five-and-a-half year lows.
- Weak global demand and rising non-OPEC supplies especially from North America have been the primary catalysts for the fall in prices.
- OPEC production was down in November on Libyan crude outages; non-OPEC supply growth is likely to reach a record high in 2014.
- The IEA expects global supply growth to outpace demand growth in 2015, with non-OPEC supply increasing by 1.3 mb/d compared to demand of 0.9 mb/d.

### Crude oil prices down by 40-50% in 2014 as OPEC opts to let demand-supply imbalances play out

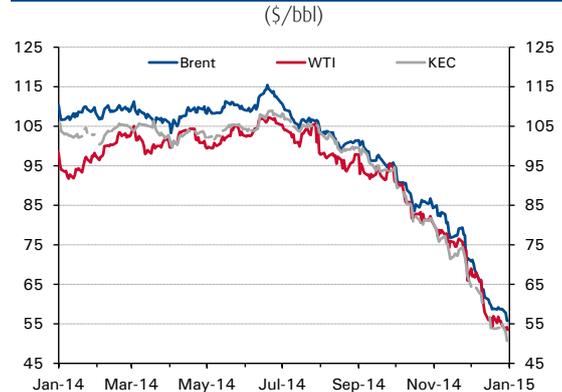
2014 ended with international oil prices down between 40% and 50% during the year to levels last seen in 2009. Brent crude finished the year at \$55.7 per barrel (bbl), a decline of 44%, and US benchmark West Texas Intermediate (WTI) closed at \$53.5/bbl, a drop of 46.6%. Meanwhile, Kuwait export crude (KEC) fell by almost 49% during 2014 to settle at \$50.5/bbl.

Crude oil's precipitous decline over the last 6 months to five-and-a-half-year lows has been catalysed by a combination of weak global oil demand and rising oil production especially from North America, where US shale/tight oil output had been ramping up at breakneck speed.

The decision by OPEC in November to maintain its output ceiling of 30 million barrels per day (mb/d) in the face of a supply glut of more than 1 mb/d, rather than cut production as many had been anticipating, saw traders respond by a further round of selling which accelerated the price decline. As well as effectively dismissing the notion of an oil producer-orchestrated price floor, OPEC, with Saudi Arabia in the vanguard, has signaled to the market that it is no longer willing to bear the brunt of production cuts unilaterally, preferring to let demand-supply dynamics play out until prices reach levels that become uneconomical for some of the higher cost oil producers, notably the US shale industry, to record further unfettered output gains.

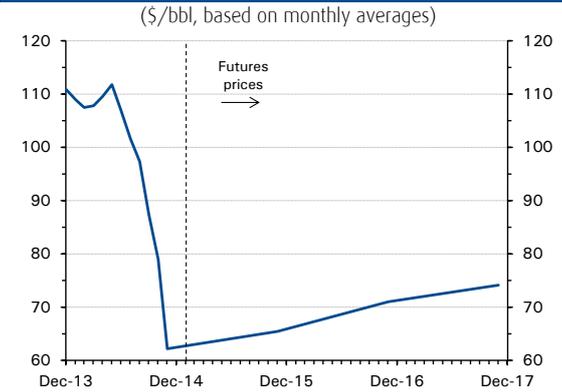
Breakeven costs for the US shale industry are hard to estimate, however; but it is thought that prices would need to be at \$50/bbl or below for a sustained period of time for investment and ultimately production at some of the bigger shale plays to be affected in the near term. Nevertheless and for the longer term, signs of a slowdown across the US shale industry may be discerned in the cutbacks in capital spending being announced by private sector oil companies such as Marathon Oil, ConocoPhillips and Continental. These three producers are expecting to

Chart 1: Crude oil spot prices



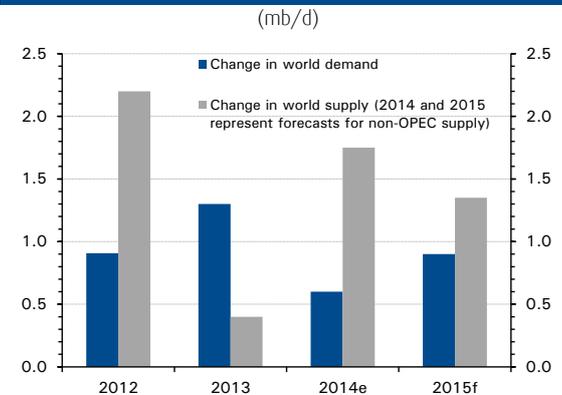
Source: Thomson Reuters Datastream

Chart 2: ICE Brent futures prices



Source: Thomson Reuters Datastream

Chart 3: Change in oil demand and supply



Source: International Energy Agency

pare back their investments by between 20% and 40% in 2015 which would affect future supply and production.

Going into 2015, markets are not expecting oil prices to rise until the second half of the year when global oil demand growth traditionally rebounds (and world economic growth improves). ICE Brent futures, in contango since mid-2014, are ranging between \$65/bbl and \$74/bbl for December deliveries over the next two years. (Chart 2.)

### World oil demand to rise in 2015 as the global economy improves

In line with forecasts of an improvement in the global economy, world oil demand is expected to rise by 0.9 mb/d to 93.3 mb/d in 2015, from 92.4 mb/d in 2014, according to the IEA. (Chart 3.) This represents a cut of 250,000 b/d from last month's IEA forecast, with the agency expecting demand growth from Russia and other oil-exporting countries to be relatively muted in 2015. Oil demand from OECD Europe and Asia Oceania is actually expected to contract in 2015, by approximately 100-200,000 b/d, a similar amount to the decline witnessed in 2014. World oil demand growth in 2014, at an estimated 0.6 mb/d, is likely to be the slowest growth in 5 years.

### OPEC output declines in November on Libya supply outages but rising US oil production has propelled non-OPEC supply growth in 2014 to a record high

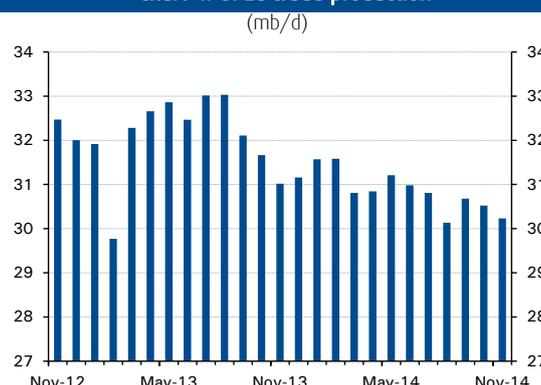
OPEC production in November was down by 289,000 b/d on the previous month, to 30.2 mb/d, according to OPEC figures. (Chart 4.) This is the largest monthly decline since March and comes in the wake of supply outages in Libya that took at least 249,000 b/d of crude offline.

An escalation in the conflict between armed militias loyal to the two rival governments in Libya saw output shut-in at Sharara, one of the country's major fields. Oil production is likely to suffer further after Islamist militias loyal to the government in Tripoli, the National Salvation Government, advanced on two key oil export terminals, prompting the country's national oil company to declare "force majeure". The recent deterioration in security represents a major setback for Libya's oil industry, which had up until early November witnessed five consecutive months of uninterrupted output gains to reach a year-high of at least 900,000 b/d.

Kuwait and Saudi Arabia also recorded output declines, of about 60,000 b/d apiece, to 2.7 mb/d and 9.6 mb/d, respectively. This most probably relates to the cessation of production at the 300,000 b/d offshore Khafji field, which the two countries manage jointly as part of their operations in the Neutral Zone. In the two months since production was shut down on technical and environmental grounds, approximately 100,000 b/d of crude has been taken offline from both countries.

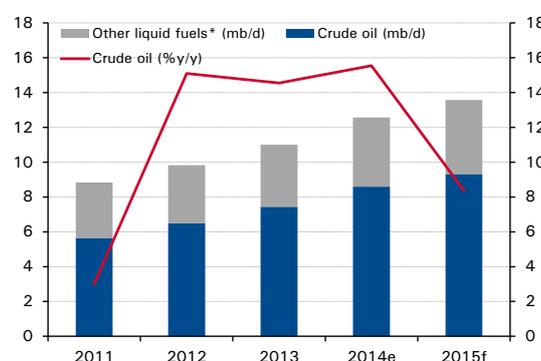
Iraq, Ecuador and Nigeria were the only OPEC members to record an increase in production in November. Iraqi crude output rose by 50,000 b/d to 3.4 mb/d. Significantly, the increase in Iraqi exports includes at least 28,000 b/d of Kirkuk crude handed over to the federal authorities in Baghdad by the Kurdistan Regional Government (KRG) in a deal negotiated between the two parties to end the standoff over oil revenue disbursements. Kirkuk and some of its surrounding oil fields have been under de facto KRG control since June 2014 when the local Peshmerga forces moved in to secure the city against the Islamic State's (IS) offensive. Moreover, it seems that federally-designated crude has been routed through the KRG's own independent pipeline to Ceyhan in

Chart 4: OPEC crude production



Source: OPEC; \*secondary source data used for UAE output in November and for Venezuelan output since August 2014.

Chart 5: US liquid fuels production



Source: US Energy Information Agency (EIA); \* includes ethanol, biodiesel and natural gas plant liquids.

Turkey—the source of much acrimony between Baghdad and the KRG—rather than through the federal pipeline which runs through IS-controlled territory and is still out of commission after it was sabotaged in March.

Non-OPEC production, meanwhile, was broadly flat at 57.3 mb/d (including biofuels and processing gains) in November. US production increases continued unabated, however, with total liquid fuels production rising by 140,000 b/d to 12.3 mb/d in November, according to the IEA's estimates. The US Energy Information Agency (EIA) forecasts total liquid fuels production reaching 13.6 mb/d in 2015 and crude output in particular rising by 8.4% to 9.3 mb/d. (Chart 5.)

Burgeoning US production looks set to propel non-OPEC production in 2014 to a record high of 1.9 mb/d. The IEA has also revised its 2015 supply forecast higher, to 1.3 mb/d.

Once again, the 'call on OPEC crude and stock change' for 2015 has been lowered to reflect downward revisions to global demand and the expected increases in non-OPEC supply. OPEC will thus need to reduce production in 2015 by at least 1.1 mb/d from its official 30 mb/d ceiling in order to balance the market.

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