

### National Bank of Kuwait

**Investor Presentation** 

July 2019

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### Contents





# NBK is Kuwait's leading banking group

#### Snapshot

Background	<ul> <li>Established in1952 as the first local and home-grown GCC bank, and first shareholding company in Kuwait</li> <li>The leading banking group in Kuwait in terms of assets, customer deposits and customer loans and advances</li> <li>More than 30% market share of assets in Kuwait</li> <li>Ranked amongst the 50 safest banks in the world by Global Finance, named the most valuable banking brand in Kuwait, and top 10 bank in the region by Brand Finance</li> </ul>
Ownership	<ul> <li>Established by a group of leading Kuwaiti merchants, NBK has retained the same core shareholder base since its inception</li> <li>NBK's shares are listed on the Kuwait Stock Exchange since 1984 with only one shareholder holding owning more than 5% of the Bank's share capital (PIFSS owns 5.53% as of December 2018)</li> <li>NBK's market capitalisation as at 31 December 2018 was USD 16.8 bn</li> </ul>
Operations	<ul> <li>The Bank's core businesses are (i) consumer and private banking, (ii) corporate banking, (iii) Islamic banking and (iv) investment banking and asset management</li> <li>The Bank operates across 15 countries with a predominant focus on the MENA region.</li> </ul>

#### **Credit Ratings**

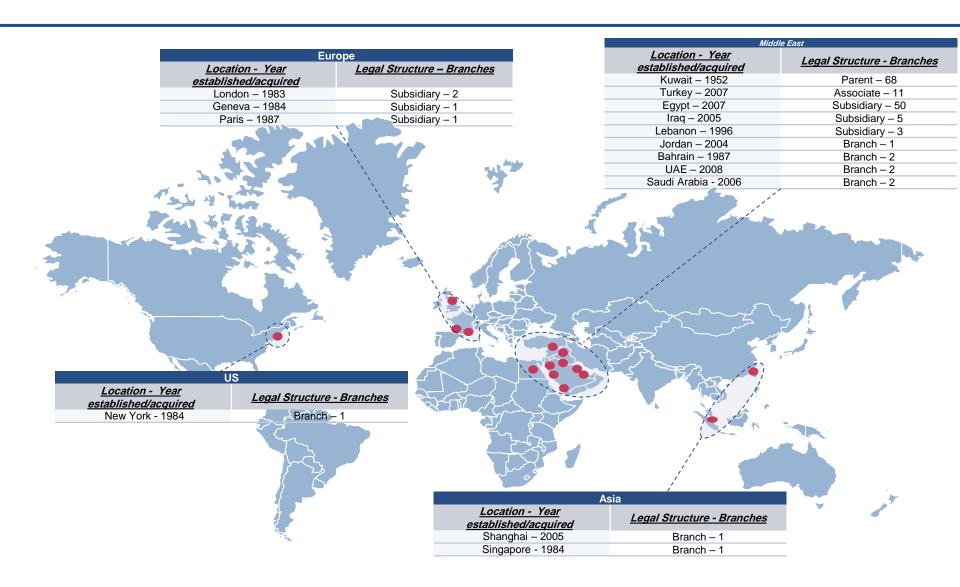
Rating Agency	Long Term Rating	Standalone Rating	Outlook
Moody's	Aa3	a3	Stable
STANDARD &POOR'S	A+	a-	Stable
<b>Fitch</b> Ratings	AA-	a-	Stable

#### **Financial snapshot**

USD million	2016	2017	2018
Total Assets	79,917	85,838	90,432
Loans, advances & Islamic financing	44,878	47,816	51,116
Customer Deposits	41,570	45,432	47,441
Total Equity	11,226	11,741	12,203
Net Operating Income	2,457	2,712	2,912
Net Profit attributable	973	1,063	1,222
Cost to Income (%)	33.8%	32.3%	31.3%
Net Interest Margin (%)	2.47%	2.61%	2.69%
NPL Ratio (%)	1.28%	1.42%	1.38%
Loan Loss Coverage Ratio (%)	365.2%	287.5%	228.1%
Return on Average Equity (%)	10.2%	10.8%	12.0%
Tier 1 Ratio (%)	15.7%	15.8%	15.3%
Capital Adequacy Ratio (%)	17.7%	17.8%	17.2%



# **Regional and International Geographic Presence**





### High credit ratings and among the top brand values regionally

- NBK has one of the highest credit ratings in the MENA region
- Ranked amongst the 50 safest banks in the world by Global Finance, named most valuable banking brand in Kuwait and among the top 10 in the Middle East by Brand Finance

### Sound and consistent financial performance

- Long history of profitability, even throughout the global financial crisis
- Excellent asset quality with an NPL ratio standing at 1.38% at end-2018
- Strong liquidity serving as a buffer in times of need

### Stable shareholder base and strong management team

- Established in 1952 by a group of leading Kuwaiti merchants and has retained the same core shareholder base since
- NBK's stable shareholder base is complemented by a strong and stable Board of Directors and a longserving executive team with in-depth experience



#### Strong investment banking capability

 NBK conducts its investment banking and asset management business through its subsidiary, Watani Investment Company K.S.C.C. (Known as NBK Capital)

### Largest banking group in Kuwait with dominant market position

- As at 31 December 2018, the Bank was the largest bank in Kuwait in terms of total assets, loans and customer deposits. In addition, the Bank enjoys a dominant market share across its business segments
- NBK also has one of the largest and most diversified distribution networks

### Only banking group in Kuwait to provide both conventional and Islamic banking

- Following its consolidation of Boubyan Bank in 2012, NBK became the only banking group in Kuwait to offer both conventional and Islamic banking services
- This has allowed the Bank to leverage off the opportunities across both markets, particularly given the growing importance of Islamic Finance in Kuwait

### A strong regional and international network

- Operations in 15 countries, 9 of which are in the MENA region.
- The Bank continues to explore opportunities to expand geographically with a primary focus on further strengthening operations in MENA region



### Contents





#### The Group's strategy, which is based on two main pillars, focuses on defending and growing its leadership position in Kuwait whilst also diversifying its business

Defend and Grow Leadership Position	✓ Corporate Banking	<ul> <li>The Bank aims to (i) remain the primary banker for the leading local companies whilst continuing to be active in the mid-market sector;(ii) remain the bank of choice for foreign companies and continuing to serve at least 75% of those companies and (iii) maintain its current market share in trade finance (over 30%). To achieve the above, NBK will leverage off its different services, expand its coverage and broaden the range of products and services offered.</li> </ul>
in Kuwait Maintain excellence and market leadership position, to expand market shares	✓ Consumer Banking	<ul> <li>NBK intends to expand its consumer customer base by focusing on profitable consumer segments (such as the affluent and mass affluent segments) and by attracting new clients such as the SMEs.</li> <li>Through the above, the Bank aims to maintain its leadership position, maintain its focus on delivery of superior customer service experience and achieve the lowest cost of funds among Kuwaiti conventional banks.</li> </ul>
and to maintain discipline in managing both risks and costs	✓ Private Banking	<ul> <li>Within the private banking sector, NBK aims to continue to provide a unique proposition to high net worth clients in collaboration with its investment arm. NBK also aims to provide superior customer service through its highly experienced bankers. The Bank also aims to leverage off its existing brand and experience (particularly in Switzerland) to provide access to leading funds and broaden its product portfolio.</li> </ul>
Geographical, and product and service	<ul> <li>✓ Expand Regional Presence</li> </ul>	<ul> <li>The Bank's geographic diversification strategy is to leverage its fundamental strengths and capabilities, including its international reach and strong regional relationships, to build a regional platform and support growth in key markets.</li> <li>NBK focuses on markets identified to have long-term potential through a combination of high growth economies, sound demographic trends and opportunities aligned with the Bank's competitive advantages.</li> </ul>
diversification Includes expanding regional presence, establishing an Islamic banking franchise and building a leading regional investment bank.	<ul> <li>✓ Establish an Islamic Franchise</li> </ul>	<ul> <li>The Bank's strategy, in relation to its Islamic subsidiary, is to differentiate it from other domestic Islamic banks through a clear focus on high net worth and affluent clients and large and mid-market corporate customers.</li> </ul>
	<ul> <li>✓ Build Regional Investment Bank</li> </ul>	<ul> <li>NBK looks to establish its business as a leading regional investment banking, asset management, brokerage and research operation and to leverage the Group's strong regional position to cross sell these products across the MENA region.</li> </ul>



# **Kuwait Operations**

NBK is a universal bank and the industry leader in all key business segments in Kuwait with an average market share of 30%

Overview and strategy					
Corporate Banking	Consumer Banking	Private Banking			
<ul> <li>Remain the primary banker for most of the local blue-chip companies, and an active player in the mid-market</li> <li>Remain bank of choice among foreign corporations and continue serving 75% of them active in the Kuwaiti market</li> <li>Maintain current market share in excess of 30% in trade finance in Kuwait</li> <li>Offer differentiated services to large corporate clients leveraging other NBK units</li> <li>Increase market share in medium corporate segment through focused teams and relationship management</li> <li>Focus on Government mega projects benefiting from NBK's large capital base</li> <li>Maintain asset quality with emphasis on credit control and risk management</li> </ul>	<ul> <li>Maintain undisputed leadership in retail banking with leading market share and the highest customer penetration among conventional banks</li> <li>Maintain focus on customer service</li> <li>Expand client base with focus on profitable consumer segments such as affluent and mass affluent, and aim to attract new bankable clients such as SMEs</li> <li>Achieve lowest cost of funds among Kuwaiti commercial banks</li> <li>Pioneer innovative multi-channel solutions including state of the art internet, mobile banking and call center services</li> <li>Focus on the evolution to segment of one by providing tailor-made propositions aiming at better cross-sell, increased product penetration, proactive attrition management utilizing the latest tools and technologies</li> </ul>	<ul> <li>Continue to provide a unique proposition to HNW clientele in collaboration with NBK Capital and the bank's international network</li> <li>Provide access to best of breed international funds leveraging NBK Banque Privee's wealth management expertise</li> <li>Provide the best service with a dedicated team of over 30 well qualified and experienced private bankers</li> <li>Leverage NBK's strong brand to acquire new clients and retain onshore relationships</li> <li>Broaden the product portfolio to accommodate growing needs</li> </ul>			

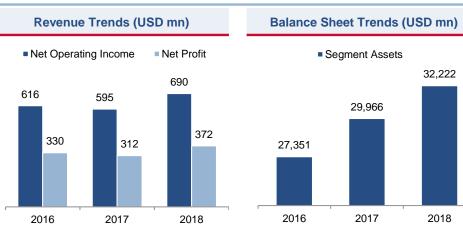
NBK is a full-service bank that offers a broad suite of financial services and products to clients, meeting their ever growing and evolving demands



## **International Operations**

#### **International Operations**

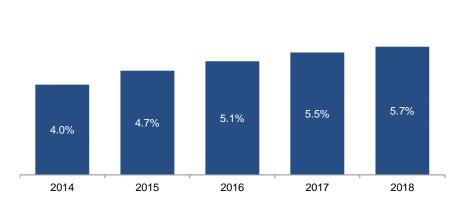
- NBK's international operations has been traditionally contributing up to circa 30% of the Group's bottom line with the Bank aspiring to increase this contribution.
- The Bank generally aims to maintain a majority stake in its subsidiaries or at least maintain a decision making role.
- NBK's international presence is a differentiating factor for the Bank and an extension of the MENA franchise enabling better service and strengthening client relationships.
- Specifically within the MENA region, the Bank is focused on growing its business in existing and new markets through attracting increased corporate and private customers.
- Meanwhile, across the international locations, the Bank's focus is on servicing its private and corporate customers who are active internationally and growing its business with international companies that are active in the MENA region.
- Within its international network, NBK is focused on managing risks and costs to improve efficiency and achieve long-term cost savings and productivity gains.



#### **Overview of Performance**

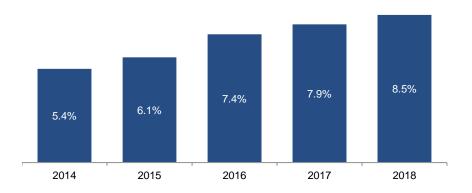
	Established or acquired	Branches	Legal structure
International			
London	1983	2	Subsidiary
New York	1984	1	Branch
Geneva	1984	1	Subsidiary
Singapore	1984	1	Branch
Paris	1987	1	Subsidiary
** Shanghai	2005	1	Branch
MENA region			
Bahrain	1987	2	Branch
A Lebanon	1996	3	Subsidiary
Jordan	2004	1	Branch
🚄 Iraq	2005	5	Subsidiary
Saudi Arabia	2006	2	Branch
Bgypt	2007	50	Subsidiary
C* Turkey	2007	11	Associate
UAE	2008	2	Branch





Market share of Total Assets(%)

Market share of Total Deposits (%)



#### **Highlights**

- Islamic banking has been gaining ground in the Kuwaiti market, representing close to 40% of assets and deposits at year-end 2018.
- After a series of gradual share acquisitions since 2009, NBK's stake in Boubyan bank reached 58.4% in 2012. Through Boubyan, NBK aims at diversifying its income stream, complementing its product offering as well as targeting a new segment of clients.
- The size and market share development of Boubyan relative to other Islamic banks leaves significant room for repositioning the bank and acquiring market share.
- As the largest single shareholder, NBK is committed to the future growth and transformation of Boubyan Bank and establishing a strong presence in the growing Islamic banking segment.
- Leading international consulting firms have assisted Boubyan in developing a new strategy aiming to differentiate the bank from other players with a clear focus on HNWI, affluent and mid/large companies.
- The Bank's transformation and strategy implementation is led by a highly proficient management team with extensive regional banking experience, with key positions filled by NBK veterans aligned with the NBK culture.



### Contents

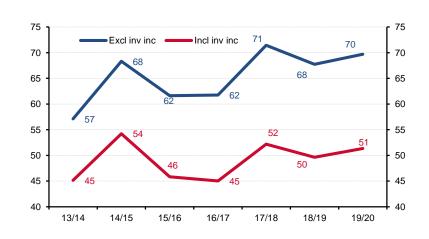




## **Overview of Kuwait**

#### **Overview**

- The State of Kuwait is a sovereign state on the coast of the Arabian Gulf with a population of 4.6 million
- Kuwait is a constitutional monarchy, headed by His Highness the Emir, Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah
- Kuwait enjoys an open economy, dominated by the government sector. Its economy is primarily dependent on the oil industry, but has witnessed growing contribution from non-oil sectors
- Kuwait has one of the lowest industry breakeven oil prices globally and the lowest fiscal breakeven in the GCC, making it more resilient to low oil prices. It has accumulated substantial fiscal and external surpluses, which serve as a buffer against volatile market conditions
- Kuwait has a long-term policy vision under the banner of "Kuwait Vision 2035". It encompasses six strategic aims: increasing GDP growth, encouraging the private sector, supporting human and social development, promoting demographic policies, enhancing and improving the effectiveness of government administration, and consolidating the country's Islamic and Arab identity



#### Fiscal breakeven oil price

#### Key economic indicators

Key Indicators	2019F	2020F
Sovereign Ratings	Aa2 / AA / AA	A (M / S / F)
Current Account	\$10.7 bn	\$9.7 bn
Gov Revenues (%GDP)	48%	47%
Public Debt (% GDP)	13%	15%



## **Kuwait's Economy**

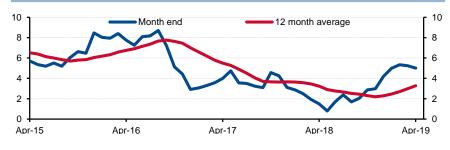
#### **Recent Developments**

GDP Growth	<ul> <li>Real GDP is estimated to have expanded by 1.8% in 2018 and will range between 1.0-2.5% in 2019 and 2020, affected by lower oil production as Kuwait adheres to OPEC's latest cuts.</li> <li>Non-oil growth is expected at a moderate 2.5-3.0% over 2019-21, supported by capital and consumer spending.</li> </ul>
Public Finance and Inflation	<ul> <li>Public spending on projects, as well as wages, will remain supportive. Spending is budgeted to rise 5% in FY19/20. Budgeted capex is unchanged, but could actually rise after a soft FY18/19.</li> <li>After averaging 0.6% in 2018, inflation will remain low at no more than 2%, supporting real purchasing power. Strong KD will help keep price pressures in check.</li> </ul>
Consumer Sector	<ul> <li>Consumer spending growth has decelerated from peaks seen in 2017&amp;18 with growth in POS/ATM transactions at 4% y/y in 1Q19.</li> <li>However the NBK consumer spending index points to a slight pick-up in 2Q19 with support from decent jobs growth and stronger consumer lending.</li> </ul>
Credit Growth	<ul> <li>Private credit growth stood at 5.0% y/y in April and will maintain around that pace in 2019, supported by: <ul> <li>a pick-up in project awards</li> <li>the CBK's relaxation of household lending restrictions late in 2018</li> </ul> </li> <li>Deposit growth eased to 1.3% y/y in April on a fall in government deposits (reversing earlier strong inflows), with private deposit growth at a stronger 2.2%.</li> </ul>
Real Estate Activity	<ul> <li>Real estate sales were up 56% to a four-year high last year and have largely held onto those gains so far in 2019. Prices are also trending higher other than in the apartment sector, amid still-high vacancy rates.</li> </ul>

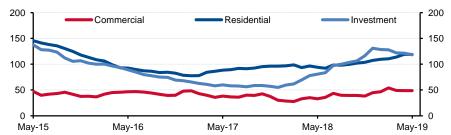
#### Real GDP (% y/y)



#### Private credit (change, %y/y)



#### Real estate sales 12m average (KD mn)





## Kuwait's banking sector

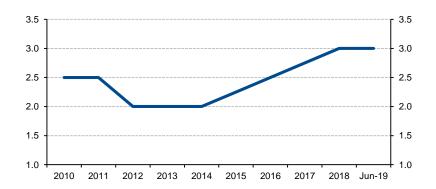
#### **Snapshot**

- The Kuwaiti banking sector comprises 23 banks, including 11 domestic banks (five conventional, five Shariah-compliant and one specialized), and branches of 12 international banks (11 conventional and one Islamic).
- The sector is well regulated by the Central Bank of Kuwait ("CBK") with a number of regulations and supervisory norms to ensure the safety of the banking sector including through strict supervision and imposition of prudential ratios, such as lending limits and concentrations, investment limits, liquidity and capital adequacy.
- The banking sector has demonstrated strong resilience and elevated levels of financial soundness over the past 10 years. In fact, the sector is very well capitalized, with an average Capital Adequacy Ratio of 18.1% in the four quarters to 4Q18, 5% higher than the required minimum. Non-performing loans to total loans stood at 1.6% in 4Q18.



#### Key indicators<sup>1</sup> (USD bn, end year)

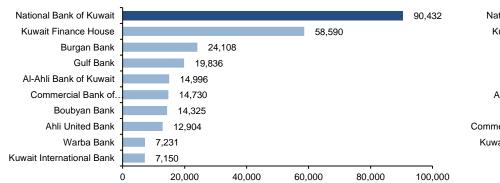
#### Development of the Discount rate (%, end year)





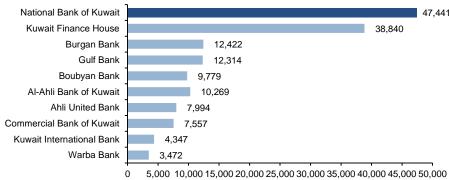
# **The Dominant Kuwaiti Franchise**

NBK is the leading banking group in Kuwait with a market leading position across its business segments



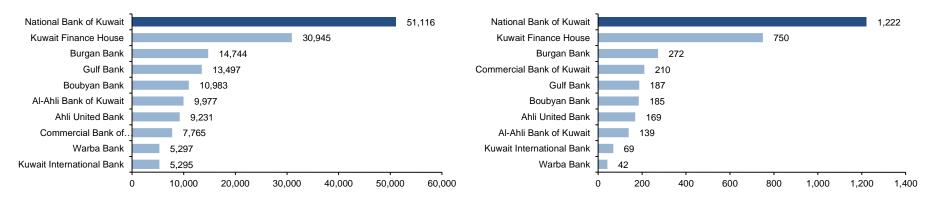
**Customer Loans & Advances (USD million)** 

#### **Total Assets (USD million)**



#### Customer Deposits (USD million)

#### Net Profit attributable (USD million)





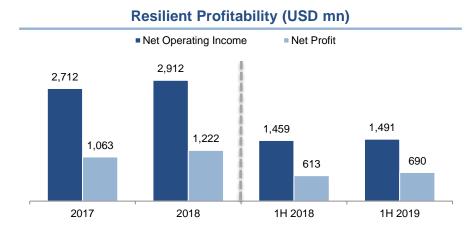
Sources: Bank's annual reports. All data as of 31 December 2018 for Balance Sheet items and Income Statement Items. Note: Kuwait Finance House, Boubyan Bank, AUB, KIB and Warba Bank are Islamic banks while Burgan Bank, CBK, Gulf Bank, AI-Ahli Bank of Kuwait are conventional banks.

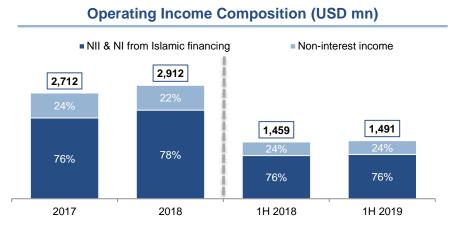
### Contents



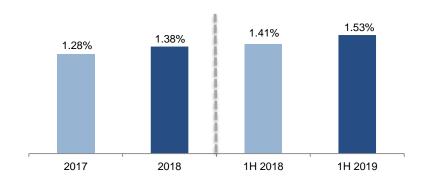


# **Operating Performance & Profitability**





Return on average assets (%)

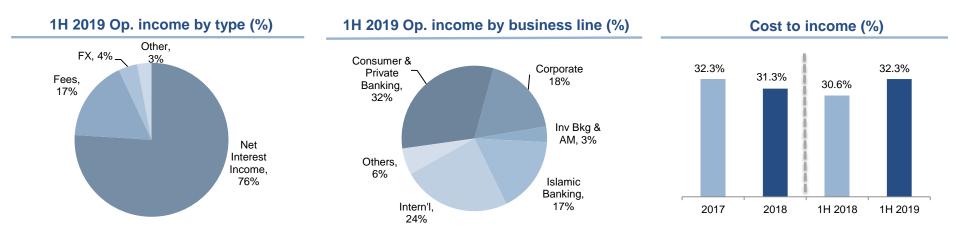


Return on average equity (%)

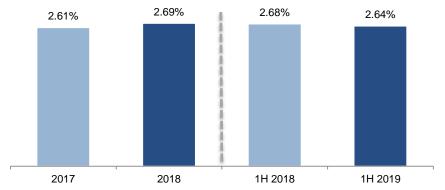




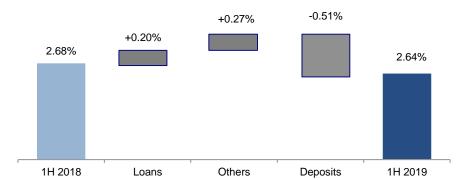
# **Operating Performance & Profitability (Cont'd)**



Net Interest Margin (%)

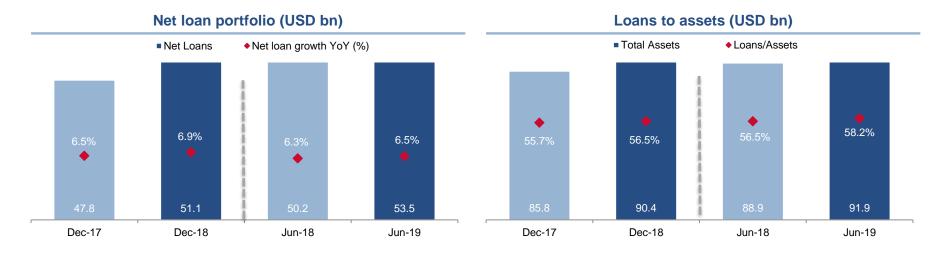


1H 2019 Net Interest Margin drivers

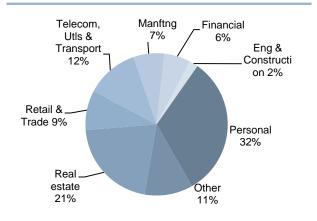




### **Balance Sheet Parameters**



#### Loan exposure by sector (%) (as at 30 June 2019)



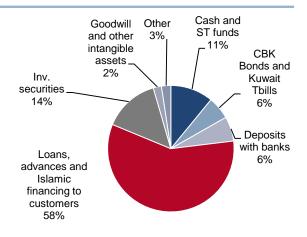
#### Low loan concentrations (as at 30 June 2019)

# Top 20 Customers

17%

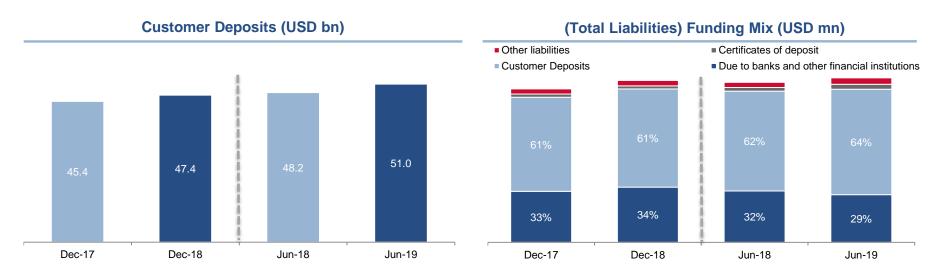
Others

#### Assets by Type (as at 30 June 2019)

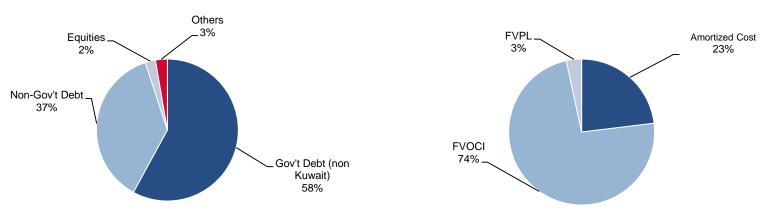




# **Funding and liquidity positions**



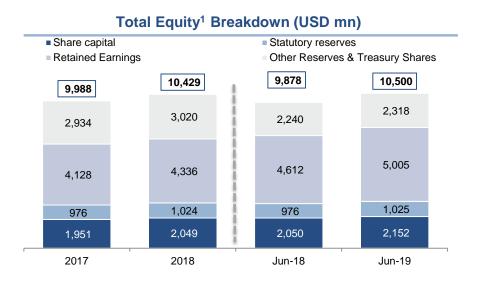
#### Overview of Investment Securities<sup>1</sup> – USD 12.1 bn

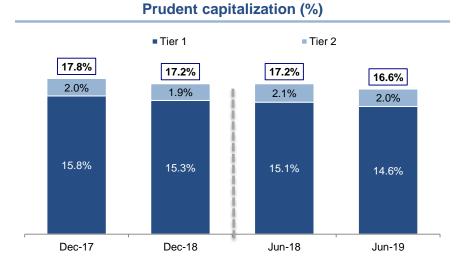


#### As at 31 December 2018

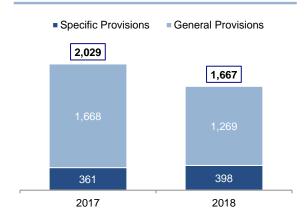


# **Capitalization and asset quality**



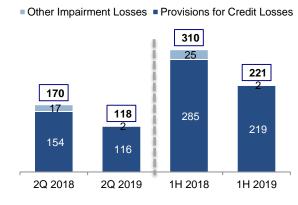


#### Prudent Provisioning (USD mn)

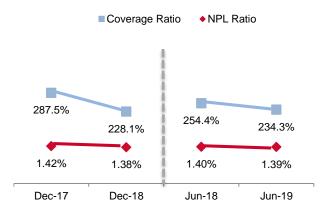


Notes:

#### Provisions and Impairments (USD mn)

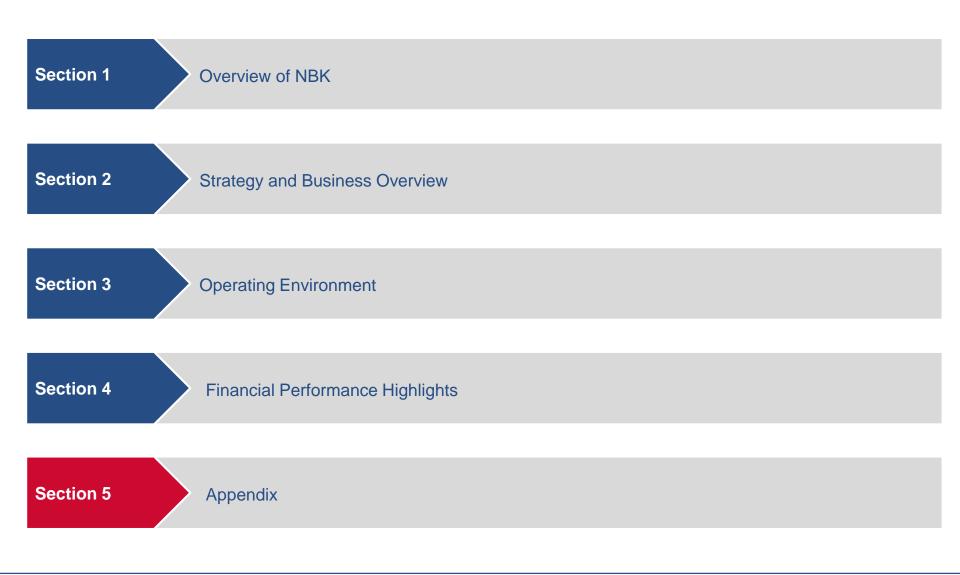


#### Non-performing loans (NPLs)





### Contents





# **Kuwait Selected Mega Projects**

Project	Sector	Value (KD bn)	Scope	Status
South AI Mutlaa City	Housing	2.33	30,000 residential units, schools and other facilities	<b>Underway</b> : Overall progress 20%. Major infrastructure works contract 1 is 57% complete, contract 2 is 29% complete. P-1 and P-3 completion expected by 2020, P-2 completion Sep-2019.
New Refinery Project (NRP)	Oil & gas	3.90	New 615,000 bpd refinery by KNPC	<b>Underway:</b> Progress at 83%. Construction works are underway on P-1, P-2 and P-3 feed pipeline projects. P-4 expected to be completed in 2020, P-5 in 4Q 2019. service consultancy contract to be issued in July-2019. Engineering services contract awarded in May-2019.
Clean Fuels Project (CFP)	Oil & gas	3.70	Specification upgrade and expansion of 2 existing refineries to produce 800,000 b/d.	<b>Underway</b> : Overall progress 85%. Construction works completed on P-1 and ongoing on P-2 & P-3. Standby service contract construction at 50% and scheduled to complete by 2023.
Jurassic Non Associated Oil & Gas Reserves Expansion: Phase 2	Oil & gas	1.22	Production of 120,000 b/d of wet crude and more than 300 million cubic feet a day (cf/d) of sour gas	<b>Underway</b> : Progress at 57%. Construction activities completed on West and East Raudhatain field and commissioning is underway. JPF-4 and JPF-5 prequalification completed and invitation to bid will be by mid-June 2019. JPF-6 and JPF-7 tenders are expected later this year.
Petrochemical Facility at Al-Zour	Oil & gas	2.0	Petrochemical plant to be integrated with Al-Zour refinery.	<b>Planning</b> : KPC is in the process of shortlisting the pre-qualified companies till June-2019. The tendering process is facing delays due to some changes in design and configuration. Bidding is expected in 1Q 2020
LNG Import and Regasification Terminal	Oil & gas	0.80	4 full containment LNG tanks each with a working capacity of 225,500 $\mbox{m}^3$ and a regasification plant with capacity of 1500 BBTU/day	<b>Underway</b> : Progress at 76%. Construction works are underway and scheduled to complete in June-2020.
Offshore Drilling	Oil & gas	0.90	6 new drilling locations to boost the daily oil production by 700,000 b/d and gas production to 1 bn cubic feet.	Bidding: Awarding was postponed since end-June 2018.
Al-Zour North (IWPP) – P2 & P3	Power & water	0.5	1800 MW of power generation capacity and 464,100m <sup>3</sup> /day of desalination capacity	<b>Planning</b> : P-1 (power & water desalination plant) is complete. P-2 and P-3 are in the main contract PQ stage. The project management consultancy contract has been awarded with a contract value of \$15.6 million
Al-Khairan Power & Desalination Plant (IWPP)	Power & water	0.51	Net capacity of a min 1,500 MW of power and a min 125 MIGD of desalinated water	Bidding/Planning: P-1: Bids submitted for Transaction Advisory Services. P-2 and P-3 still under study. The main contract tender is expected to be issued by 2020 for power plant and desalination project.
Umm Al Hayman Waste Water (PPP)	Power & water	0.47	Initial treatment capacity of 500,000 m <sup>3</sup> /d. Plant may replace Riqqa WWTP in future	<b>Underway:</b> Projects suffering from setbacks. KAPP has now signed the award letter but construction is yet to commence reportedly due to ongoing negotiations.
Kabd Municipal Solid Waste Project	Power & water	0.3	Waste to energy facility; 50% of all the municipal solid waste produced in Kuwait will be processed at the facility	<b>On Hold:</b> The project has been revived and the main contract tender has been issued with the last date of bid submission on June 30, 2019.
Al-Dibdibah Solar PP	Power & water	0.5	Capacity to produce 1GW solar project	Bidding/Planning: Bids submission extended to April 2019.
Airport Expansion (New Passenger Building)	Transport	1.90	To increase the annual handling capacity of the airport to 20 million passengers and new runways and infrastructure expansion	<b>Underway/Planning:</b> Overall progress at 59%. Terminal 2 to be completed in 2022. Bids submission deadline for P-2 has been extended to July 7, 2019.
Kuwait National Railroad (PPP)	Transport	2.40	Railroad system linking Kuwait to rest of GCC	<b>Planning:</b> KAPP has not yet issued the request for RFPs. MoC plans to re-conduct feasibility study. PART to appoint an international technical advisor. By 2Q 2019.



# Consolidated financials 1H 2019 (USD million)

Income Statement (USD million)	Jun-18	Jun-19	YoY Growth (%)	Balance sheet (USD million)	Jun-18	Jun-19	YoY Growth (%)
Interest Income	1,401	1,624	16%	Cash and short term funds	9,963	10,051	1%
Interest Expense	490	687	40%	Central Bank of Kuwait bonds	2,597	2,699	4%
Net Interest Income	910	937	3%	Kuwait Government Treasury bonds	3,050	2,672	(12%)
Murabaha and other Islamic financing income	291	335	15%	Deposits with banks	7,723	5,785	(25%)
5	-			Loans, advances and Islamic financing to customers	50,231	53,492	6%
Distribution to depositors and Murabaha costs	90	136	50%	Investment securities	11,192	13,116	17%
Net Income from Islamic financing	201	199	(1%)	Investment in associates	169	111 1.364	(34%)
NII and NI from Islamic financing	1,111	1,136	2%	Land, premises and equipment	1,121 1,914	1,364	0%
Net fees and commissions	252	260	3%	Goodwill and other intangible assets Other assets	914	727	(20%)
Net investment income	27	29	8%	Total Assets	88,873	91,936	3%
Net gains from dealing in foreign currencies	63	64	1%	Due to banks and other financial institutions	24,787	23,014	(7%)
Other operating income	6	3	(56%)	Customer deposits	48,229	50,979	6%
Non-interest income	348	355	2%	Certificates of deposit issued	1,797	2,390	33%
				Global Medium Term Notes (GMTN)	716	750	5%
Net Operating Income	1,459	1,491	2%	Subordinated Tier 2 bonds	412	412	0%
Staff expenses	264	285	8%	Other liabilities	1,321	1,935	46%
Other administrative expenses	153	150	(2%)	Total Liabilities	77,261	79,480	3%
Depreciation of premises and equipment	24	41	72%	Share capital	2,050	2,152	5%
Amortisation of intangible assets	5	5	2%	Proposed bonus shares	- 976	- 1.025	NM 5%
Operating Expenses	446	481	8%	Statutory reserve Share premium account	2,649	2,649	5% 0%
	-	-		Treasury shares	(216)	(189)	(13%)
Pre-provision profits (and impairments)	1,013	1,010	0%	Treasury share reserve	46	57	24%
Provision charge for credit losses and impairment losses	310	221	(29%)	Other reserves	4,373	4,805	10%
Operating profit before taxation	703	788	12%	Equity attributable to shareholders	9,878	10,500	6%
Taxation	54	61	13%	Perpetual Tier 1 Capital Securities	695	695	0%
Non-controlling interest	36	37	4%	Non-controlling interests	1,040	1,262	21%
Ŭ		-		Total equity	11,612	12,456	7%
Profit attributable to shareholders of the Bank	613	690	12%	Total liabilities and equity	88,873	91,936	3%



## Consolidated Statement Of Income (USD million)

USD million	2016	2017	2018
Interest Income	2,193	2,448	2,958
Interest Expense	625	738	1,091
Net Interest Income	1,568	1,711	1,867
Murabaha and other Islamic financing income	422	514	614
Finance cost and Distribution to depositors	112	151	204
Net Income from Islamic financing	310	363	409
Net interest income and net income from Islamic financing	1,878	2,074	2,276
Net fees and commissions	438	457	495
Net investment income	21	65	7
Net gains from dealing in foreign currencies	117	111	129
Other operating income	3	5	5
Non-interest income	579	639	636
Net Operating Income	2,457	2,712	2,912
Staff expenses	474	509	527
Other administrative expenses	288	306	325
Depreciation of premises and equipment	54	50	48
Amortisation of intangible assets	14	10	10
Operating Expenses	831	875	911
Op. profit before provision for credit losses and impairment losses	1,626	1,837	2,001
Provision charge for credit losses	414	577	558
Impairment losses	88	44	34
Operating profit before taxation	1,124	1,217	1,408
Taxation	95	88	110
Non-controlling interest	56	66	77
Profit attributable to shareholders of the Bank	973	1,063	1,222



### Consolidated Statement Of Financial Position (USD million)

USD million	2016	2017	2018
Cash and short term funds	8,859	9,046	9,781
Central Bank of Kuwait bonds	2,469	2,162	2,670
Kuwait Government treasury bonds	1,626	3,548	2,875
Deposits with banks	7,939	8,204	7,795
Loans, advances and Islamic financing to customers	44,878	47,816	51,116
Investment securities	10,480	11,042	12,127
Investment in associates	243	208	104
Land, premises and equipment	841	1,069	1,196
Goodwill and other intangible assets	1,918	1,919	1,909
Other assets	664	824	859
Total Assets	79,917	85,838	90,432
Due to banks and other financial institutions	24,226	24,627	26,675
Customer deposits	41,570	45,432	47,441
Certificates of deposit issued	1,372	1,618	1,487
Global medium term notes (GMTN)	-	729	726
Subordinated Tier 2 bonds	411	411	411
Other liabilities	1,113	1,279	1,488
Total Liabilities	68,691	74,097	78,228
Share capital	1,858	1,951	2,049
Proposed bonus shares	93	98	102
Statutory reserve	929	976	1,024
Share premium account	2,648	2,648	2,648
Treasury shares	(257)	(257)	(216)
Treasury share reserve	46	46	46
Other reserves	4,193	4,527	4,776
Equity attributable to shareholders of the bank	9,511	9,988	10,429
Perpetual Tier 1 Capital Securities	695	695	695
Non-controlling interests	1,020	1,058	1,079
Total equity	11,226	11,741	12,203
Total liabilities and equity	79,917	85,838	90,432



### Contact

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#### **Useful information**

Download copies of NBK's:

- Financial statements
- Earnings release
- Annual report 2018

